

SALES ASSOCIATE POSITION

COMPANY DESCRIPTION:

DIcentral Corporation is a B2B data integration company with the most advanced and cost effective Web-based Electronic Data Interchange (EDI) solution in the market today. We currently process electronic transactions with more than 200 retailers and Fortune 1000 companies – including Federated Department Stores Inc., 3M, Walgreen, The Kroger Company, Saks Stores, May Department Stores, Sears, Academy Sports, JC Penney, Urban Outfitters, Target Corporation, Nordstrom, and Wal-Mart. Learn more about DIcentral at www.DIcentral.com.

DESCRIPTION:

DIcentral currently has a Sales Associate position for an individual, who is a self-starter, entrepreneurial, and unwavering commitment to customer satisfaction.

Job Title: Sales Associate

Report to: Director of Business Development/Sales

Location: Clear Lake, TX

Territory: National

Travel: None

RESPONSIBILITIES:

- Become familiar with DIcentral's products/solutions and sales approach
- Utilize provided sales and marketing tools (i.e., website, product brochures, web demo, and email) to manage daily sales activities
- Follow up with prospective customers (leads), answer questions regarding pricing and services, and provide product demonstrations to prospective customers
- Prepare daily report of sales status and customers' issues
- Interface with engineers and customer support staff on a daily basis to insure smooth service activation and transition for signed up customers

QUALIFICATIONS: A self-starter with unwavering commitment to customer satisfaction. Telemarketing and/or cell phone sales experience preferred.

COMPENSATIONS: Base salary plus commission plus bonus plus stock option

BENEFITS: Fully paid medical/dental/vision. Life insurance and 401K

HOW TO APPLY:

DIcentral Corporation
17625 El Camino Real, Suite 200
Houston, TX 77058
Office: 281-480-1121 x113
Fax: 281-480-1181
Attention: Mike Neadeau
mneadeau@dicentral.com

DIcentral Corporation is an Equal Opportunity Employer. Full consideration will be given to all eligible, qualified applicants without regard to race, color, religion, sex, national origin, sexual orientation, lawful political affiliation, disability or marital status. Minority, female, and disabled applicants are encouraged to apply. Employment is contingent upon ability to comply with Immigration and Naturalization Service regulations which states when offered employment "identity and right to work in the United States" must be produced.

EOE M/F/D
